

Mango advances in its digital business style by migrating to the cloud, increasing efficiencies and sales

MANGO

Client profile

Mango, one of Europe's leading fashion groups, is a global company with design, creativity and technology at the center of its business model, and a strategy based on constant innovation, the search for sustainability and a complete ecosystem of channels and partners. Founded in Barcelona in 1984, the company closed 2022 with a presence in over 115 markets.

A global fashion brand with an entrepreneurial mindset, Mango has an extensive store network and impressive online retail operations. When the company wanted to move forward into ecommerce and adapt to new consumer trends, Mango partnered with us to move to the cloud. In addition to a modern platform that can keep up with global demand as the business grows, a managed ecommerce site that complies with Payment Card Industry (PCI) regulations enable Mango to easily expand to other countries.

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Our customers expect our online store to be available 24x7 and our platforms need to make that happen.”

Jordi Álex Moreno

Chief Information Technology Officer, Mango

Business need

Growing online sales and higher customer expectations drive the need for an enhanced ecommerce platform

Mango is one of the European fashion companies with the largest online presence in its business. A pioneer since the beginning, in 1996 it launched its website to publicize the brand worldwide. In 2000 it committed to selling over the internet by launching its ecommerce site, becoming one of the first fashion companies in Europe to do so. Over the following 20 years, Mango extended this to 90 markets on all 5 continents by the end of 2022. To further advance Mango's online presence, we started working with the company on its migration to the cloud in 2014.

Mango needed to adapt its ecommerce systems to support rapid growth as an international clothing brand, and the increasing number of visitors to their website.

And as the number of orders rose, so did the demands on their payment platform. This platform has to conform to the PCI Data Security Standards requirements. Part of this requirement involves a yearly audit of how payment card data is stored and secured.

Mango therefore needed a new, reliable payment platform that could scale with the business and easily manage seasonal and business fluctuations. To better support business planning, the new infrastructure would also need a flexible cost model that would align with the real demand and results of the ecommerce business.

Solution

A future-proof ecommerce platform for timeless Mediterranean style

Mango needed a secure ecommerce platform that could scale as the company grew, enable them to comply with international regulations and respond to any number of customers using their systems. We redesigned the existing architecture. Combined with the migration to Amazon Web Services (AWS), this resulted in a more reliable platform.

Due to the scale of their operations, Mango's payment system handles thousands of credit card transactions every day. The company closed 2022 with a turnover of €2.688 billion, with 36% of its business originating from its online channel.

We not only helped ensure the platform is secure by design and protects personal and financial information in line with PCI regulations, but also assigned an engineer to support the annual PCI audit, which Mango has passed each year.

Outcomes

Cloud and ecommerce platform let Mango focus on fashion and retail innovation

Migrating to AWS and a scalable ecommerce platform has allowed Mango to focus on retail innovation, from hyperpersonalizing online browsing and shopping on all devices to enabling an omnichannel retail experience.

Compliance with PCI regulations

A key operating requirement for online sales is meeting PCI regulations and passing the yearly audit.

Increased reliability, reduction in outages

Moving to the cloud removed the reliance on aging infrastructure since AWS meets regulatory requirements for payment in various countries.

Long-standing partnership

As Mango continues to evolve their technology strategy, they've been able to rely on us to ensure their cloud infrastructure supports the needs of their evolving ecommerce platform.

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Since migrating to AWS, we have established stable platforms capable of efficiently handling the spikes in usage resulting from key campaigns like Black Friday, Shopping Night or sales.”

Jordi Álex Moreno

Chief Information Technology Officer, Mango

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