Building a Value Case for SAP S/4HANA

NTT DATA Advisory Services for SAP S/4HANA

Benefits:

- Empower the business and your employees via platform-enabling business transformation
- Integrate supply chain partners
- Improve customer experience
- Enable vendor transparency with logistics partners
- Streamline and automate back-office

You're running SAP ERP Central Component (ECC). Eventually, you'll have to think about SAP S/4HANA. Chances are, like so many other companies, you'll be asked to justify an investment in SAP S/4HANA to your business organization as well as to your executive management. Most likely, you'll be asked, "We already have an ERP system from SAP. Why do we need to replace it with another one from SAP?"

Or maybe you've recently made a technical migration from SAP ECC to SAP S/4HANA and you're asking yourself, "Where is the value and what are the next steps?"

You need a strategy to determine how to transform the business and what value can be derived from such a transformation. NTT DATA Advisory Services for SAP S/4HANA can help. Our experts help you determine:

- How to justify the investment in SAP S/4HANA
- Which stakeholders will be impacted by SAP S/4HANA
- What value cases apply to your organization
- How to improve your business processes with SAP S/4HANA
- How to build a business case for SAP S/4HANA

Our advisory services can be customized for 4- to 12-week engagements, depending on your scope and stakeholders. You can also add an additional 8 to 12 weeks to convert the findings into a blueprint that will help you accelerate your upcoming transformation project.

Depending on the chosen scope, our deliverables range from documented value cases and improvement opportunities, and transformation and implementation roadmaps with timelines and effort estimates, to a complete blueprint (including wireframe process simulations), future SAP landscapes and required SAP products, and, finally, a business case that combines all findings — ultimately justifying your investment in SAP S/4HANA.

NTT DATA Advisory Services for SAP S/4HANA

As part of our advisory services, we identify transformation opportunities as well as the specific value of these improvements. We do so through a business process review using our use case library and industry-specific SAP S/4HANA templates.

Our value identification services focus on various value stakeholders and include:
- Enabling and empowering employees
- Integrating supply chain participants
- Improving the customer experience

- Streamlining back-office processes
- Creating transparency for logistics partners
- Enabling vendors
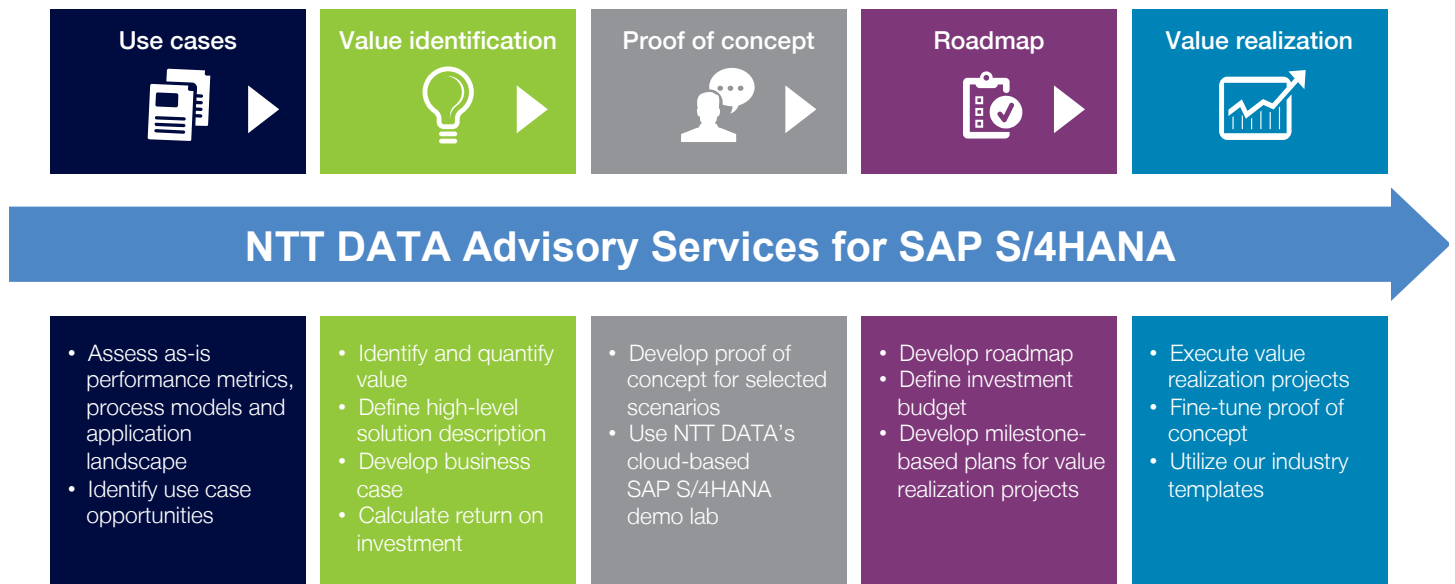- Leveraging product lifecycle collaboration

Taking back-office processes as an example, we'll help you transform transaction-focused workers into knowledge workers by giving them access to information in a streamlined sequence, filtered for relevancy, combined with embedded analytics to make informed decisions — improving your process intelligence.

We achieve this by doing the following:
- De-layering processes
- Improving process intelligence
- Speeding up signal to action
- Automating processes
- Accelerating process execution
- Reducing process cycle times
- Increasing process output
- Combining information from multiple sources with embedded analytics in one cockpit

How to build a value case for SAP S/4HANA

Use cases	Value identification	Proof of concept	Roadmap	Value realization

NTT DATA Advisory Services for SAP S/4HANA

• Assess as-is performance metrics, process models and application landscape • Identify use case opportunities	• Identify and quantify value • Define high-level solution description • Develop business case • Calculate return on investment	• Develop proof of concept for selected scenarios • Use NTT DATA's cloud-based SAP S/4HANA demo lab	• Develop roadmap • Define investment budget • Develop milestone-based plans for value realization projects	• Execute value realization projects • Fine-tune proof of concept • Utilize our industry templates

NTT DATA
Trusted Global Innovator